

ASAP Fast Facts – 2018

Who we are

- The not-for-profit trade body dedicated exclusively to the serviced apartment sector
- **189 members**: 177 operator members; 12 agents <u>http://theasap.org.uk/memberships/operator-members/</u> <u>http://theasap.org.uk/memberships/agent-members/</u>
- Members range from global operators/agents to small independent operators/agents
- Our members represent approx. **100,000 serviced apartments** right across the UK, Ireland, EMEA, the Americas and APAC, spanning a total of 17 countries.
- The ASAP Quality Accreditation Marque is the only recognized industry standard for the serviced
 apartment sector in the UK; all ASAP quality accredited operators fully comply with all the key health
 and safety and legal requirements.
 http://theasap.org.uk/memberships/quality-accreditation-programme/stay-with-confidence-

http://theasap.org.uk/memberships/quality-accreditation-programme/stay-with-confidence-quality-accreditation/

Size of the industry

• UK & Ireland: **22,075 serviced apartments** (*source: STR*)

The UK industry is set for record growth in 2018 with 2,000 new units set to open by end of this year

Future pipeline: 3,677 new serviced apartments across 46 properties expected to open by

2020; +17% increase on current supply

Sector value: approx. £864 m (source: STR)

• Employment costs: £70 million

• Roomnights: our members sell 3 million accommodation nights/year

• Globally the sector is on track to increase by **145,000 units** by end 2018 (from January 2016):

a **52%** increase in stock (source: Savills Extended Stay report Dec 2016)

Current sector performance

• As at 31 December 2017, the full year occupancy performance of the UK serviced apartment sector:

• UK as a whole: **81.7%** (+**0.2%** year on year); ADR: **£148.48** (+ **5.4%** year on year)

• Greater London: **83.8**% (+**2.2**% year on year); ADR: **£198.74** (+ **9.8**% year on year)

Rest of UK: 79.7% (-1.7% year on year); ADR: £ 74.69 (+ 1.0% year on year)

Source: STR

Further information

The Savills Extended Stay report (Dec 2016) can be downloaded here: http://www.savills.co.uk/research articles/173558/212297-0

For all the latest breaking news about the rapidly expanding serviced apartment sector visit our **ASAP real-time news hub:** http://hub.theasap.org.uk

Contact:

Joyce Cawthorpe, Marketing/Media Manager

E: jcawthorpe@theasap.org.uk

M: +44 7590 123299 W: www.theasap.org.uk

^{*}Note: future pipeline data is subject to change so please check with Joyce Cawthorpe before publishing this industry size data JC/May 2018